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Correlation of Marketing Dynamics ©2019
to North Carolina Department of Education
Course: NCCTE MM51 Marketing (Grades 9–12).



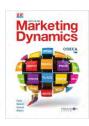
Standards Correlating Text Pages				
NCCTE.2020.MM51 - Marketing				
(Understand marketing, marketing functions, marketing mix components (4 P's), marketing strategies and tactics, target market identification, segmentation, the need for marketing research and data, and career opportunities in marketing.			
NCCTE.2020.MM51.01.01	Explain marketing and its importance in a global economy	115-116, 118-119, Review Your Knowledge #8, 120		
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NCCTE.2020.MM51.01.03	Explain employment opportunities in marketing	Finding Job Leads, 531 540-543, Review Your Knowledge, #7, Review Your Knowledge, #1,2, 543		
NCCTE.2020.MM51.01.04	Explain the concept of marketing strategies	29-30, 160		
NCCTE.2020.MM51.01.05	Explain the concept of market and market identification	Marketing Mix, 11-12, Review Your Knowledge #4, 16		
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NCCTE.2020.MM51.02.00	Inderstand product/service management	t, branding, product life cycles, new		
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technological, legal, and ethical components of product/service management.				
NCCTE.2020.MM51.02.01	Explain the nature and scope of the product/service management function.	Product Positioning, 160, Review Your Knowledge, #9, 164, Elements of a Brand, 216, National Brands, 219; Private Label Brands, 219, Branding Strategies, 223 Check Your Understanding, #1,2, 225 Check Your Understanding, #1, 330		



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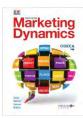
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NCCTE.2020.MM51.02.02	Explain the concept of product mix.	Promotional Mix, 313-314 Apply Your Knowledge, #4, 322
NCCTE.2020.MM51.02.03	Identify the impact of product life cycles on marketing decisions	208-209
NCCTE.2020.MM51.02.04	Explain business ethics and describe the use of technology in product/service management.	10, 46, 54-58, 411-413, 555
	nderstand promotion and types of prom	
te	echnological, legal, and ethical componer	nts of promotion
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NCCTE.2020.MM51.04.02	Describe the role of business ethics and legal considerations in pricing	57-58		
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